# Name, Image and Likeness

### WHAT YOU NEED TO KNOW IN WISCONSIN

### What does "Name, Image and Likeness" mean?



These three elements make up the legal concept known as **"right to publicity."** This gives a person the right to control the commercial use of their personal brand to make money.

#### EXAMPLES OF NIL-RELATED ACTIVITIES:

- Personal Appearances
- Endorsements of a business' products or services
- Sale of personal brand merchandise
- Representation in video
  games
- Featured coach or speaker at an event
- Autographs

### WIAA'S NIL Policy

# Permit high school athletes to benefit from their NIL. Protect students and schools from undue influence and unfair recruiting practices. Retain prohibitions on pay-for-play and impermissible inducements Allows for membership to develop experience that may impact future policy changes Permit athletes to get invaluable

Permit athletes to get invaluable experience personally and professionally

# DOES NOT:



Allow NIL compensation on activities that associate with a school, school's team, conference or WIAA



Allow compensation for athletic participation or achievement



Allow NIL activities promoting gaming/gambling, alcohol, tobacco, cannabis, adult entertainment, weapons

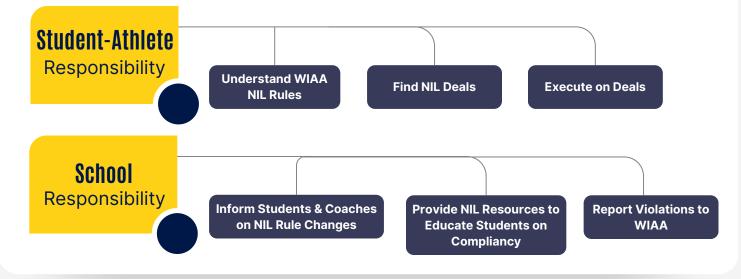


Allow compensation to a student by anyone associated with his/her school



Allow NIL activities to interfere with academic or athletic obligations

### **RESPONSIBILITY WITH NIL**



### **REALISTIC NIL LANDSCAPE**

Students getting large deals

Students getting smaller deals, but:

- build brands
- get professional experience
- improve skills



# How Student-Athletes can Succeed with NIL





Improve Your Professional Skills



Grow Your Brand

Be Authentic

